



NAATP NATIONAL 2022

Achieving Value-Based Care through Equitable Reimbursement



Ben Dittman
Founder
Avea Solutions



Dr. Elizabeth Barrera
Medical Director
Anthem



Paul Joiner
Chief Executive Officer
Kipu Health



Cade Saurage
Chief Executive Officer
Ocean Recovery



Dr. Elizabeth Barrera

Medical Director – Anthem

Elizabeth Barrera, D.O., is the Medical Director for Anthem in the Medicaid division in Washington and Louisiana. Previously, Dr. Barrera was the Medical Director of multiple opioid treatment programs throughout LA county. Elizabeth believes in whole person health care using biochemical, structural, emotional and cultural healing. Harm reduction and public health are her major interests.

Dr. Barrera is a licensed physician and surgeon in the states of California, Washington and Nevada, and completing an executive master's program in Public Health at UCLA. Elizabeth is a diplomate of the American Board of Family Medicine and the American Board of Preventative Medicine with a subspecialty in Addiction Medicine.



Cade Saurage

CEO - Ocean Recovery

Cade Saurage is the Chief Executive Officer for Ocean Recovery Corp and previous Director of Utilization Management and Partnerships for La Hacienda Treatment Center. He has worked in managed healthcare for over 20 years and has joined NAATP faculty in years past to bring a unique perspective of MCO partnering and strategy in behavioral health.

He previously served as Corporate Director of UM for the largest behavioral health company in the nation. Cade also works as a private consultant with an exclusive network of national contracting specialty groups.



Paul Joiner

CEO – KIPU Health

Paul Joiner, Chief Executive Officer, Kipu Health is an accomplished leader in the healthcare industry who joined Kipu in July 2021. He joined Kipu from Availity, a healthcare information technology network serving many of the largest and most respected provider and payer organizations in the US. As Availity's COO, Paul was a major force for growth and innovation, nearly doubling the company's revenue during his tenure.

Paul served previously as VP of Corporate Development & Payer Solutions at Passport Health Communications, which was acquired by Experian in 2013.

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What are three pieces of advice that you would give to PAYERS & PROVIDERS before they pursue Value Based Healthcare agreements?

How ready are PAYERS, PROVIDERS, and
TECHNOLOGY PARTNERS for Value Based
Care?

DATA and OUTCOMES seem to be imperative in getting Value Based Agreements in place.

What DATA should providers be tracking now? How important is accuracy and the ability to consistently monitor that data?

Most of these agreements are based on
OUTCOMES. How do you measure
outcomes?

One of the biggest issues for providers today is STAFFING and attracting talent.

It sounds like this is an investment. Is this achievable with existing staffing models?

How can PAYERS & PROVIDERS work better together?

Do we have examples of successful Value Based Healthcare agreements?

Patient responsibility and collections is a top focus today for facilities. How does this work in a capitated agreement?

Questions?



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Thank you for attending

VOICE.
VISION.
LEADERSHIP.

Next Session:

NAATP Member Benefit Session and
New Member Reception

3:30 - 4:30
Seaport Foyer