



Data Set Collection Benchmark Form - 2008

CONTACT INFORMATION

Provide the below data for the **Most Recently Completed Fiscal Year** for your organization. Please return the completed survey to:

National Association of Addiction Treatment Providers
313 W. Liberty Street, Suite 129
Lancaster, PA 17603-2748

ALL INFORMATION WILL BE CONFIDENTIALLY AND STRICTLY MAINTAINED AT THE NAATP OFFICE

Benchmark Contact Person	
Email	
Organization Name	
Address	
City	
State	
Zip	
Phone	
Fax	
Organization Chief Executive	
Are you accredited by	JCAHO
	CARF
	Both
	Neither



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INPATIENT &/OR RESIDENTIAL REHAB PROGRAMS; DETOXIFICATION PROGRAMS				DEFINITIONS
INDICATORS	ANSWERS			
	ADULT	ADOL		
Percent (%) of patients who leave AMA/ATA/ACA <small>(See Def #1)</small> from the programs listed to right	INPATIENT &/OR RESIDENTIAL REHAB (Primary Treatment) %	INPATIENT DETOX %	INPATIENT &/OR RESIDENTIAL REHAB (Primary Treatment) %	<p>#1. AMA = Against Medical Advice/Against Treatment Advice/Against Clinical Advice Any discharge initiated by the patient before the completion of the treatment process or meeting the treatment goals.</p> <p>#2. Average LOS (Length of Stay) total patient days for a particular level of care ÷ total discharges for this level of care.</p> <p>#3. Participates = a minimum of 3 hours involvement at primary treatment location in activities that are structured and designed by clinical staff</p> <p>#4. FTE = Total organization salary hours paid ÷ 2080</p>
Average LOS <small>(See Def #2)</small> for patients who left AMA/ATA/ACA from programs listed to right				
Percent (%) of patients who are administratively discharged –Discharges initiated by the facility or program for activity in violation of facility or program’s policy and procedures	%	%	%	
Average LOS from patients completing treatment	DAYS	DAYS	DAYS	
Average occupancy percentage (average daily census ÷ total available beds)	%	%	%	
Total number of beds available				
Percent (%) of all admitted patients admitted on psychopharmacologic medication – Any drug whose intended effect is to alter perception, mental status or behavior	%	%	%	
Percent (%) of all admitted patients discharged on psychopharmacologic medication – Any drug whose intended effect is to alter perception, mental status or behavior	%	%	%	
Percent of patients with at least one family member/significant other who participates in family treatment (inpatient/residential) <small>(See Def #3)</small>	%	%	%	
FTE per Equivalent Patient Days <small>(For Definition of FTE, see Def #4 and attachment 1)</small> (for formula of “FTE per Equivalent Pt Days”, see Attachment 1 at end of this document) This formula will include all staff in the organization				
Conversion Rate: Percentage of actual admissions vs. scheduled admissions : (Actual admissions ÷ Scheduled Admissions)	%	%	%	
Conversion Rate: Calls to assessments and assessments to calls				
Nursing Care hours per patient day				
Percentage of total admissions to your organization’s Inpatient Detox program who were discharged from your program’s Inpatient Detox program within thirty (30) days of this admission		%	%	
EXTENDED RESIDENTIAL CARE (ALOS longer than 35 days)	Average LOS <small>(See Def #2)</small> for residential Adult Extended Care Treatment Average LOS <small>(See Def #2)</small> for residential Adolescent Extended Care Treatment			



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INPATIENT AND DETOXIFICATION PROGRAMS (Combined)				DEFINITIONS				
Based on a review of a typical week or month, please estimate the percentage of patients who receive any kind of prescribed (not over-the-counter) medication during their stay in your organization:				ADULT	%	ADOL	%	#1. AMA = Against Medical Advice/Against Treatment Advice/Against Clinical Advice Any discharge initiated by the patient before the completion of the treatment process or meeting the treatment goals.
OUTPATIENT (Various Program Levels)								
INDICATORS				ANSWERS				#2. Average LOS (Length of Stay) Total patient days for a particular level of care ÷ total discharges for this level of care.
Do you offer an outpatient detoxification program?				YES	NO			
Average Daily Census (ADC) in your outpatient detoxification program								
Percent (%) of patients who AMA/ATA/ACA <small>(See Def #1)</small> from your outpatient detoxification program								%
Average LOS <small>(See Def #2)</small> for Intensive Outpatient Program				ADULT	ADOL			#3. FTE = Total organization salary hours paid ÷ 2080
How long does it take to “receive” outpatient services in your system? <i>(Average length of time from first call/contact to first appointment in your system)</i> <small>(See Def #5)</small>								
Conversion Rate for all Outpatient Services: Percentage of actual admissions to all outpatient services: Actual Admissions ÷ Scheduled Admissions								%
Percent of “No Shows” – The percent of persons who do not show up for the first scheduled appointment, including assessments								%
Do you provide an “Evening IOP” Program ?				YES	NO			#4. Participates = a minimum of 3 hours involvement at primary treatment location in activities that are structured and designed by clinical staff
Total hours Per Week offering Outpatient clinical services				OP	IOP			
What are clinical productivity rates for your primary outpatient counselors ? <i>(Total billable hours ÷ total primary outpatient counselor FTE's) [Billable hours per week per outpatient counselor]</i>								HOURS
Total outpatient revenue ÷ total outpatient FTE's - ADULT ONLY [revenue dollars per outpatient FTE] Annual <small>(See Def #3 re FTE)</small> (Revenue = Gross revenue)								\$
Total outpatient revenue ÷ total outpatient FTE's - ADOLESCENT ONLY [revenue dollars per outpatient FTE] Annual <small>(See Def #3 re FTE)</small> (Revenue = Gross revenue)								\$
Outpatient operations are what Percentage (%) of total gross revenue of all operations?								%
Percent of families/significant other who participate in family treatment (outpatients) <small>(See Def #4)</small>				ADULT	%	ADOL	%	#5 Average Length of Time = Using a sample of the average number of hours between first call/contact and actual first appointment (including assessment) where service is provided face-to-face.
Percent (%) of all admitted patients admitted on psychopharmacologic medication – Any drug whose intended effect is to alter perception, mental status or behavior				ADULT	%	ADOL	%	



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INPATIENT & OUTPATIENT COMBINED / TOTAL ACTIVITY

Size of organization	Total Revenue	UNDER \$5 MILLION DOLLARS \$5 MILLION TO \$10 MILLION DOLLARS \$10 MILLION TO \$25 MILLION DOLLARS \$25 MILLION AND ABOVE	
	Total FTE's	UNDER 25 FTE'S 25 TO 45 FTE'S 45 TO 75 FTE'S ABOVE 75 FTE'S	
Revenue per FTE: Total patient revenues divided by total number of FTE's			
Percent of dollars given via philanthropy which goes to operating revenue		%	
Total administrative expenses as a percent of total revenue (Total administrative expenses / total revenue). (For the purposes of this item, use the following items as items to include in the administrative total, general administrative and board expenses, general administrative salaries, directors & officers insurance, strategic management/planning, human resources, accounting/billing/contracting/legal/audit, public relations, marketing, information technology/telecommunications, corporate compliance, research, purchasing/mailroom.)		%	
Medication Costs per patient day – (Total Medication Costs/Total Inpatient Days = Medication Costs per Patient Day)			
Total cost of Salaries as a percent (%) of total operating expenses		%	
Percent of Operating Expense Budget spent on Marketing and PR activities (excluding salary dollars)		%	
Do you offer a PTO (Paid Time Off) benefit package	YES	NO	
If the answer is YES , indicate the number of PTO Days provided to your employees	TOTAL PTO DAYS		
	SICK DAYS		
	VACATION		
	HOLIDAYS		
If the answer is NO , indicate the number of days provided via a “traditional” benefit package	EARNED		
	PERSONAL		
Using the ASAM PPC-2R Criteria, - Do you offer Level IV Detoxification Services?	YES	NO	
Using the ASAM PPC-2R Criteria, - Do you offer Level IV Medically Managed Treatment Services?	YES	NO	
Number of days in Accounts Receivable (Total Gross Dollars Receivable ÷ average daily gross revenue for last 90 days)	DAYS		



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INPATIENT & OUTPATIENT COMBINED / TOTAL ACTIVITY <small>(See Definitions to the Right)</small>		DEFINITIONS
Percent (%) Counseling Staff TURNOVER rate during the past fiscal year. (Counseling staff turnover – termination or resignation (divided) by total number of counseling staff at beginning of fiscal year)		%
Percent (%) Nursing Staff TURNOVER rate during the past fiscal year. (Nursing staff turnover – termination or resignation (divided) by total number of nursing staff at beginning of fiscal year)		%
Percent (%) of TOTAL Staff TURNOVER rate during the past fiscal year. (Total staff turnover – termination or resignation divided by total number of staff at the beginning of fiscal year)		%
Total Discharges from all Inpatient &/or residential Rehabilitation Programs during last fiscal year	ADULT	ADOL
Total Discharges from all Outpatient Rehabilitation Programs during last fiscal year	ADULT	ADOL
Final Diagnosis by Category: Provide the percentage of your total discharges using the following categories. Your total should equal 100% (Please fit your numbers into the categories listed below)	NUMBER	PERCENT
Total number of discharges from total operations in last fiscal		
Number of discharges with primary diagnosis of Alcoholism		% of total
Number of discharges with primary diagnosis of Heroin dependence		% of total
Number of discharges with primary diagnosis of Other dependence		% of total
Number of discharges with primary diagnosis of Cocaine dependence		% of total
Number of discharges with primary diagnosis of Other Stimulants		% of total
Number of discharges with primary diagnosis of Prescription Meds		% of total
	TOTAL	100%
Are you a for-profit or a not-for-profit entity?	FOR-PROFIT	NOT-FOR-PROFIT
Do you provide charity care (free or discounted patient financial assistance in your programs?)	YES	NO
If yes, on a percentage of adjusted patient service revenue basis (gross revenue less governmental and contractual (insurance) discounts), how much charity care did you award in your most recently completed fiscal year? (This should not include bad debt writeoffs).		%
Do you place a dollar value on the community benefits you provide (not including charity care) on an annual basis?	YES	NO
If so, what was that community benefit amount (not including charity care) for your most recently completed fiscal year?	\$	
Does this amount appear on your audited financial statement?	YES	NO
Ratio of uncompensated care to total operation revenue using the following formula: (Bad Debt expense + Charity Care) / Total Operating Revenue		%

In responding to the staff turnover questions, please use the following definitions in order to achieve consistency across all organizations responding to the questions.

- All turnover rates should be calculated on FTE's (Full Time Equivalent). Translate positions to FTE's.
- Do not include per diem employees in the calculations, only calculate payroll staff.
- For this collection instrument, the definition of counseling staff should be limited to primary therapists, those individuals who are in charge of a patient's care/treatment.
- For this collection instrument, the definition of nursing staff should be nursing staff who provide direct and traditional nursing care to patients. Do not include nurses who do UR work or who are employed primarily as counselors.



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Percent (%) of INPATIENT OPERATIONS GROSS REVENUE received from:	Medicare		Percent (%) of OUTPATIENT OPERATIONS GROSS REVENUE received from:	Medicare		
	Medicaid			Medicaid		
	Self Pay			Self Pay		
	Insurance			Insurance		
	Philanthropy			Philanthropy		
	Other (includes State, County, etc funds and block grants & other grants)			Other (includes State, County, etc funds and block grants & other grants)		
	TOTAL: 100%			TOTAL: 100%		
Percent (%) of TOTAL OPERATIONS GROSS REVENUE received from:	Medicare		Percent of decisions you appeal by the following Managed Care Organizations:			
	Medicaid					
	Self Pay				Magellan	%
	Insurance				UBH	%
	Philanthropy				Value Options	%
	Other (includes State, County, etc funds and block grants & other grants)				Health Management Strategies (HMS)	%
TOTAL: 100%						

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ATTACHMENT 1: FORMULA FOR FTE PER EQUIVALENT PATIENT DAYS

1. FTE per Equivalent Patient Days

The following "formula" will replace the FTE's per occupied bed formula. This formula can be used for both inpatient and inpatient/outpatient combined operations to get a staffing ratio. This formula is intended to count **all** staff.

STEP 1:	<input type="text"/>	÷	<input type="text"/>	=	<input type="text"/>
	Inpatient Revenue		Inpatient Days		X
STEP 2:	<input type="text"/>	÷	<input type="text"/>	=	<input type="text"/>
	Outpatient Revenue		X		Y (Outpatient equivalent Patient Days)
STEP 3:	<input type="text"/>	+	<input type="text"/>	=	<input type="text"/>
	Inpatient Days		Y		Z (Total equivalent Patient Days)
STEP 4:	<input type="text"/>	÷	<input type="text"/>	=	<input type="text"/>
	Z		365		Adjusted Equivalent Patient Days
STEP 5 -Final:	<input type="text"/>	÷	<input type="text"/>	=	<input type="text"/>
	FTE <small>(See Def Below)</small>		Adjusted Equivalent Patient Days		FTE's per equivalent Patient Days

(Definition of FTE: Total organization salary hours paid ÷ 2080)